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Major controller contract retained by Siemens in Nottinghamshire

Siemens has won a new contract awarded jointly by Nottinghamshire County Council and the City of Nottingham for the supply and installation of the latest high-performance traffic signal controllers and a variety of intersection equipment including Extra Low Voltage (ELV) controllers. Based on financial and quality considerations as well as the Council's commitment to sustainable development, the 3 year contract is designed to meet demand for up to 700 junction and pedestrian installations and is extendable to the year 2012.

Siemens' new ELV controllers and components form a key element of the new contract to take advantage of the improved safety and maintenance benefits, as well as reduced power requirements and associated climate change implications.

Nottinghamshire County Councillor Stella Smedley, Cabinet Member for Transport and Highways, said: 'The County Council welcomes this partnership with Siemens and is looking forward to working with the company for the next three years'. Both authorities aimed to establish a partnering arrangement for the operation of the contract which required a commitment on both sides to the principles of fair dealing, honesty and integrity.

An indicative programme of works has been made available to Siemens to facilitate resource availability and delivery. The agreed schedule of rates for the equipment is used as a basis for the orders placed during each year. The tenders were assessed equally on the basis of both quality (50%) and price (50%) and a significant weighting in the quality assessment was given to Siemens commitment to partnering.

On behalf of Siemens, Martin Ricketts, Systems Tendering Manager said: 'The Councils respect the need of Siemens to operate with certainty of cashflow and to return a profit. Equally, Siemens are expected to respect the need of the Councils to complete the work within its budget and programme for the project. Team working to identify and achieve mutual goals will be fundamental to the success of the process'.

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The Councils modified the Tender and Contract Management procedures for this contract with the object of securing: better value for money, increased certainty of out-turn costs and completion on time, reduced potential for conflict and disputes, recognition of the Councils commitment to sustainable development, customer care and continuous improvement.

About Siemens

Siemens designs, manufactures, installs and maintains a wide range of traffic engineering products and systems to enhance road safety and improve traffic flow in congested urban and inter-urban areas. In the United Kingdom, the company installs and maintains more traffic infrastructure than any other company and has over 800 employees including around 400 skilled service engineers dedicated every day of the year to maintaining over half of all traffic control equipment installed on the UK road network.

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