

13 December 2006

Siemens Traffic wins key supplier award

Siemens Traffic has recently been honoured with the Inaugural May Gurney Integrated Supplier of the year award in Norfolk in recognition of the company's expertise and approach to the long-term strategic partnership with integrated support and construction services company May Gurney.

On behalf of Siemens, John Betts, Southern Region Manager says: 'The company has delivered an efficient, cost effective service which has enabled investment, development and innovation. This is a key award for Siemens as we seek to develop similar relationships with other civil engineering companies'.

David Sterry Chief Executive of May Gurney headed the judging panel which included Richard Dean Chief Operating Officer of May Gurney, Phil Bennet of Network Rail and Tony Collins of West Sussex County Council as key Client representatives. They recognised the positive benefits that Siemens has brought to the partnership in Norfolk and the real dividend of delivering value together, the theme of the 2006 Supply Chain Conference. 'Siemens were nominated because they have helped to bring improvements to the highways and traffic management infrastructure in the county of Norfolk over the last two years and we look forward to developing the relationship further for the benefit of the Council', said Amanda Black, May Gurney's Supply Chain Manager. In 2004, Siemens moved from a rolling three year contract with Norfolk County Council which the company had serviced for 30 years, to sign a 10 year contract with May Gurney.

Delivering on time and on budget Siemens agreed a schedule of rates at award of contract which enabled Norfolk County Council to budget schemes more easily allowing them to make full use of the skills of the Siemens team.

Continued/.....

**Siemens Traffic Controls
Media Relations**

Nicola Baker
Tel: +44 (0) 1202 782324
Email: nicola.baker@siemens.com

**Marketing Matters
PR Account Manager**

Julian Gollogly
Tel: +44 (0) 1202 777111
Email: julian@marketing-matters.co.uk

Siemens has set processes in place so they can respond to issues before customers are aware they exist. Co-location allowed the company to provide an efficient response service and shared resources reducing the overall cost of service provision. Co-location with May Gurney storage facilities also allowed greater spares and new equipment volumes which lead to a fast cost effective response and new installation delivery.

About Siemens Traffic Controls

As part of the Siemens Industrial Solutions and Services (I&S) group, Siemens Traffic Controls designs, manufactures, installs and maintains a wide range of traffic engineering products and systems to enhance road safety and improve traffic flow in congested urban and inter-urban areas. In the United Kingdom, the company installs and maintains more traffic infrastructure than any other company and has 700 employees including 350 skilled service engineers dedicated every day of the year to maintaining over half of all traffic control equipment installed on the UK road network. The Siemens Industrial Solutions and Services Group (I&S) is an integrator of systems and solutions for industrial and infrastructure facilities, and global service provider for the plant and projects business covering planning, installation, operation and the entire life cycle.

About May Gurney

May Gurney is a dynamic integrated support and construction services company providing maintenance and enhancement services to the highways, rail, utilities and general infrastructure markets, primarily with public sector and regulated sector customers, across the UK. The company focuses on long term relationships, has 3,200 employees and delivers solutions through two primary business segments - Maintenance Services and Engineering & Project Services.

The **Maintenance Services** segment is focused on the core markets of highways and utilities. Activities include highways maintenance under long term partnerships with Local Authorities and network improvement and maintenance services provided to major UK utilities networks under long-term framework contracts.

The **Engineering & Project Services** segment serves public and regulated sector clients across a broad range of industries. Core services include the enhancement of road and rail infrastructure, waste management, flood protection, ground remediation, foundations, geotechnical engineering and building.

Siemens Traffic Controls Media Relations

Nicola Baker
Tel: +44 (0) 1202 782324
Email: nicola.baker@siemens.com

Marketing Matters PR Account Manager

Julian Gollgoly
Tel: +44 (0) 1202 777111
Email: julian@marketing-matters.co.uk